



**SAE & Associates**

The Behavioral Health Experts

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## **Behavioral Health Consultant Clinical and Business Experience**

We are an expanding and innovative behavioral health consulting firm addressing the clinical and business changes behavioral health providers are facing as they transition to a managed care environment. We seek a consultant with “hands-on” experience of Medicaid managed care and integrated behavioral health and medical care for persons with serious behavioral health issues. Specific knowledge of and experience with technical assistance and supportive guidance on the systemic, regulatory, clinical and fiscal changes initiated by Medicaid managed care are expected. In addition, strong knowledge of the impact that the use of EMR has on the clinical, fiscal, and operational aspects of agency performance and goal attainment will be beneficial.

### **Required Experience**

Skills in the clinical, fiscal, and operational oversight of the change management process that agencies face:

- The ability to identify and implement the fiscal, clinical, and operational change processes within the requirements of Medicaid and managed care and the needs of various populations of focus from childhood to older adults;
- Knowledge of clinical quality control processes;
- Experience with UM/UR processes;
- Staff training skill sets to support performance changes and patient and agency goal attainment;
- Understanding of operational process and procedural steps that support diagnostic and service provision coding and new billing procedures mandated by the managed care environment and the use of an EMR;
- Knowledge of the impact of the EMR on behavioral health treatment plan requirements;
- Knowledge of the claims data processes that agencies must use with an EMR;

### **Additional Clinical Skills Preferred**

- Care coordination and case management experience;
- Knowledge of the clinical and support needs of various populations of focus across the life span from children to older adults and involving systems of care and control such as

the criminal justice system, the Veteran's Administration, Departments of Social Services, Children Serving Agencies, and County, Municipal and State behavioral health agencies;

- Knowledge of EBPs that have been applied to address the needs of various populations of focus across the life span;
- Knowledge of co-occurring disorders (behavioral health and substance abuse and/or chronic disease) treatment with relevant evidence based protocols;
- Knowledge of treatment adherence and health disparities reduction strategies.
- A strong awareness of the role that fiscal analytics and data collection play in determining cost effective services;
- A strong awareness of the impact of the EMR on diagnostic and service provision coding and claims data submission;

#### **Experience/Education Required**

- At least eight years of high level supervisory experience in behavioral health
- Extensive knowledge of current trends/issues in behavioral health, including Medicaid managed care, integrated care, and health disparities;
- Master's level or higher graduate degree in behavioral health.

**How to apply:** Please email your resume and cover letter stating your qualifications and interest in this position to [consulting@saeassociates.com](mailto:consulting@saeassociates.com) with "Behavioral Health Consultant" in the subject line. We will respond only to those with the requisite experience as stated above and who we are interested in meeting.